

HONG KONG: Turning China Into Opportunity

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Agenda

- Corporate Overview
- Global Infrastructure and Regional Coverage
- Focus on Hong Kong and opportunity in China
- Profile of Recent Wins
- Go Forward Strategy for the region

Epicor at a Glance

Founded	1984
Public: NASDAQ	1992
Revenues	\$382M*
Employees	2,000
Partners	300
Customers	20,000

“Epicor delivers innovative enterprise software solutions that enable companies around the world to meet business challenges today and empower them for greater success tomorrow.”

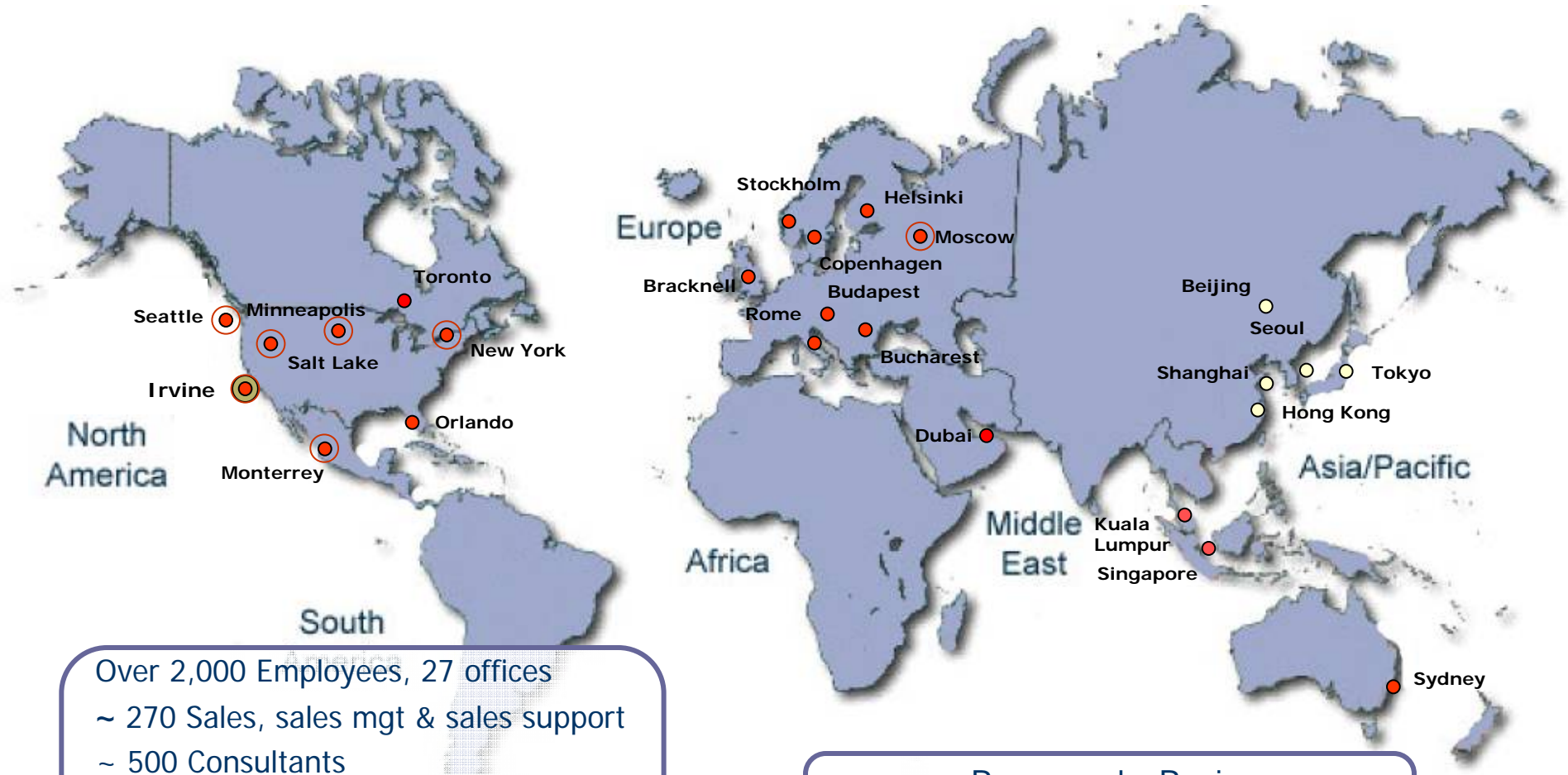
*Forecasted 2006 Revenue



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Our Global Coverage

Customers Supported in 145 Countries and 33 Languages



Over 2,000 Employees, 27 offices
~ 270 Sales, sales mgt & sales support
~ 500 Consultants
~ 500 Developers
~ 350 Support representatives

Revenues by Region
Americas ~60% | International ~40%

Focus on Hong Kong and Turning Pearl River Delta Region in China into Opportunity



IT Landscape and Infrastructure in Hong Kong

- Ranked 6th globally and 1st in Asia Pacific in E-business readiness 2005 (Economic Intelligence Unit, 2005)
- Ranked 11th globally and 3rd in Asia in Networked Readiness Index 2005-06 (Global Information Technology Report by World Economic Forum)
- High PC penetration rates for household (70.1%) and business (60.5%) in 2005.
- High internet penetration rates for household (64.6%) and business (54.7%) in 2005.
- Reliable Telecom and Utilities Infrastructure
 - Electricity reliability consistently exceeds 99.99%
 - Telecom network availability rate of 99.999 %



Source: Household Survey on Information Technology Usage and Penetration" and the "Annual Survey on Information Technology Usage and Penetration in the Business Sector" for 2005

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Why Focus on Hong Kong and Pearl River Delta?

- Strong IT infrastructure and educated workforce
- Tremendous economic activity in the region with large concentration of multi-country corporations
- Alignment of Epicor's core industry solutions with companies in this region:
 - Manufacturing
 - Cluster of factories in the Pearl River Delta and established as an important manufacturing base.
 - Services
 - Transformation of Hong Kong from a center of production into a service-oriented hub in Asia.
 - Retail and Hospitality
 - Continued growth in disposable income and business travel to region resulting in thriving economic activities within retail and hospitality segments.

Profile of Recent Wins in Region

- Manufacturing Company providing > 140,000 pieces of packaging per day with more than 4,500 employees with over 60 production lines.
- High-Tech Joint Venture company with Hong Kong, Pearl River Delta, and U.S. combined ownership known as leader in China motor industry for railway systems, textile industry, and medical fields.
- Provider of total IT solutions for both government and commercial sectors in Hong Kong and PRC.
- Leading Theme Restaurant Chain based in Hong Kong with 38 outlets and 21 brands and growing. Rollout completed with local partner with 2,300 employees and offices in several provinces in China.



OUR PRODUCTS



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Go Forward Strategy

- Expansion of efforts to provide enterprise solutions for companies in the Pearl River Delta region through the Hong Kong office
- Work with key local partners to market / deploy solutions across the Hong Kong and Pearl River Delta region
- Continue full localization capabilities for China
- Continue efforts with Hong Kong Chamber of Commerce and Trade Development Council and stay active in regional marketing initiatives
- Work with divisions of global 2000 and regional manufacturing, services, and retail companies in the region.

Asia Pac as a pillar of growth – Hong Kong as the gateway

Thank you.

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